

# **BECKER MEISEL**

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### **FOR IMMEDIATE RELEASE**

#### **Becker Meisel Staffing Institute Hears from Paul Mehring, Executive VP, Access Capital, on Financing in the Staffing Industry**

**Livingston, N.J., February 13, 2013** – The Becker Meisel Staffing Institute welcomed guest speaker Paul Mehring, Executive Vice President, Access Capital, to discuss financing in the staffing industry over dinner at the Forsgate Country Club in Monroe Township. The Becker Meisel Staffing Institute is an internal continuing education institute aimed at keeping attorneys practicing in the firm’s Staffing Industry Group abreast of the latest business developments in the staffing industry.

Access Capital, an institutional source of non-bank funding for growing businesses throughout the country, has funded hundreds of companies from small start-ups to large corporations in a broad range of industries. They provide working capital lines of credit to help companies increase profitability. Mehring focused on finance in regards to three areas: diligence, deal terms, and post-finance issues.

“It was very instructive to hear Paul detail many of the practical issues related to the lender/borrower relationship in the staffing industry,” said Brian E. Curtis, of counsel to the firm and member of the Staffing Group. “These tips will help us better position our staffing clients for obtaining and maintaining their financing.”

Mehring joins Daniel Wagner, President, Aspire, Joseph Peters, President, Scientific Search, and Nicholas Florio, CPA, Citrin Cooperman, among the featured guest lecturers at the Becker Meisel Staffing Institute. Previous topics have included economic drivers of the industry and their impact based on the emergence of the managed services model, and the latest business trends in Financial/Accounting and Life Sciences staffing verticals.

James M. McCarrick, partner and Staffing Group member commented, “We appreciated Paul's observations of specific challenges facing the industry. For staffing clients, compatibility between their financing strategy and business model is often a key ingredient to their success.”

The Becker Meisel Staffing Institute provides members of the firm's Staffing Group with the latest information and trends impacting the business of staffing through: (1) regular dissemination of important business articles and staffing industry news; (2) periodic internal publication of white papers covering emerging business and legal issues; and (3) quarterly engagement of an outside staffing industry expert to speak at a Becker Meisel Staffing Institute dinner.

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#### **About Becker Meisel LLC**

Becker Meisel is a premier mid-market firm recognized as a leader in the staffing industry. The firm provides forward thinking, mission-critical advice to staffing industry entrepreneurs and management on high stakes, complex legal matters as well as day-to-day matters and long-term plans. The firm serves as general counsel to the Mid-Atlantic Staffing Association and is a member of both the New York Staffing Association and New Jersey Staffing Alliance.

For more information, please call 973-422-1100, or visit [www.beckermeisel.com](http://www.beckermeisel.com).